

**Finance Career Cluster Occupational Specialties and Related O*NET Occupations,
Sequenced by Career Pathway and Occupational Specialty Code**

| Occupational Specialty | | Related SOC/O*NET Occupation | |
|------------------------|--|------------------------------|---|
| | Title | Code | Title |
| 6.10000 | Financial and Investment Planning Pathway | | |
| 6.10010 | Personal Financial Advisor | 13-2052.00 | Personal Financial Advisors |
| 6.10020 | Tax Preparation | 13-2082.00 | Tax Preparers |
| 6.10030 | Sales Agents, Securities, Commodities | 41-3031.01 | Sales Agents, Securities and Commodities |
| 6.10040 | Investment Advisors | 13-2052.00 | Personal Financial Advisors |
| 6.10050 | Brokerage Clerk (Assistant) | 43-4011.00 | Brokerage Clerks |
| 6.10060 | Development Officers | 11-3031.00 | Financial Managers |
| | | | |
| 6.20000 | Business Financial Management Pathway | | |
| 6.20010 | Accountants | 13-2011.01 | Accountants |
| 6.20020 | Financial Analysts | 13-2051.00 | Financial Analysts |
| 6.20030 | Treasurers, Controllers and Chief Revenue Agents | 11-3031.01 | Treasurers, Controllers, and Chief Financial Officers |
| 6.20040 | Auditor | 13-2011.02 | Auditors |
| 6.20050 | Economists | 19-3011.00 | Economists |
| 6.20060 | Tax Examiners | 13-2081.00 | Tax Examiners, Collectors, and Revenue Agents |
| 6.20070 | Collectors | 13-2081.00 | Tax Examiners, Collectors, and Revenue Agents |
| 6.20080 | Revenue Agents | 13-2081.00 | Tax Examiners, Collectors, and Revenue Agents |
| | | | |
| 6.30000 | Banking and Related Services Pathway | | |
| 6.30010 | Credit Analyst | 13-2041.00 | Credit Analysts |
| 6.30020 | Loan Officers | 13-2072.00 | Loan Officers |
| 6.30030 | Bill and Account Collectors | 43-3011.00 | Bill and Account Collectors |
| 6.30040 | Tellers | 43-3071.00 | Tellers |
| 6.30050 | Loan Processors | 43-4131.00 | Loan Interviewers and Clerks |
| 6.30060 | Customer Service Reps | 43-4051.00 | Customer Service Representatives |
| 6.30070 | Data Processors | 43-9011.00 | Computer Operators |
| 6.30070 | Data Processors | 43-9021.00 | Data Entry Keyers |
| 6.30070 | Data Processors | 15-1021.00 | Computer Programmers |
| 6.30070 | Data Processors | 15-1031.00 | Computer Software Engineers, Applications |
| 6.30070 | Data Processors | 15-1032.00 | Computer Software Engineers, Systems Software |
| 6.30070 | Data Processors | 15-1041.00 | Computer Support Specialists |
| 6.30070 | Data Processors | 15-1051.00 | Computer Systems Analysts |
| 6.30070 | Data Processors | 15-1061.00 | Database Administrators |

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| | Title | Code | Title |
| 6.30070 | Data Processors | 15-1071.00 | Network and Computer Systems Administrators |
| 6.30070 | Data Processors | 15-1071.01 | Computer Security Specialists |
| 6.30070 | Data Processors | 15-1081.00 | Network Systems and Data Communications Analysts |
| 6.30080 | Accounting | 13-2011.01 | Accountants |
| 6.30090 | Internal Auditors | 13-2011.02 | Auditors |
| 6.30100 | Compliance Officers | 13-1041.00 | Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation |
| 6.30110 | Title Researchers and Examiners | 23-2093.00 | Title Examiners, Abstractors, and Searchers |
| 6.30120 | Abstractors | 23-2093.02 | Title Examiners and Abstractors |
| 6.30130 | Credit Report Providers | 43-4041.02 | Credit Checkers |
| 6.30140 | Repossession Agents | 43-3011.00 | Bill and Account Collectors |
| 6.30150 | Network Services | 99-0000.00 | Insufficient information |
| 6.30160 | Operations Managers | 11-3031.02 | Financial Managers, Branch or Department |
| 6.30170 | Debt Counselors | 13-2052.00 | Personal Financial Advisors |
| | | | |
| 6.40000 | Insurance Services Pathway | | |
| 6.40010 | Claims Agents, Examiners, and Investigators | 13-1031.00 | Claims Adjusters, Examiners, and Investigators |
| 6.40020 | Claims Clerks | 43-9041.01 | Insurance Claims Clerks |
| 6.40030 | Insurance Appraisers | 13-1032.00 | Insurance Appraisers, Auto Damage |
| 6.40040 | Underwriters | 13-2053.00 | Insurance Underwriters |
| 6.40050 | Actuaries | 15-2011.00 | Actuaries |
| 6.40060 | Sales Agents | 41-3021.00 | Insurance Sales Agents |
| 6.40070 | Customer Service Agents | 43-4051.00 | Customer Service Representatives |
| 6.40080 | Processing Clerks | 43-9041.00 | Insurance Claims and Policy Processing Clerks |
| 6.40090 | Direct Marketing | 11-2021.00 | Marketing Managers |
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